



Swimming
with the big fish
SME MATCHMAKER SERVICE

Helping high-performing SMEs to secure high value,
long-term framework contracts on major projects



HERE'S THE **AGENDA** FOR QUARTERLY CONNECT 5

Quarterly Connect 5 will focus on our SME community with real opportunities of work via PPP due to being either:

- named in KDP bids
- having 'Heads of Terms' in place
- working towards a long term Framework
- already having a Framework in place, or
- being able to support PPP and other SMEs directly

The meeting will provide updates including PPP's plan to complete the 'Enterprise Model' which includes you as SMEs. A key output for PPP is to meet their 'Critical Success Factors', by working with SMEs to unlock their potential including socio-economic benefits, we will provide our Matchmaker plan to help ensure this happens.

There will be PPP, Matchmaker and KDP representatives in attendance as well as other Matchmaker SMEs.

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| 10.00am | DOORS OPEN |
| 10.15am | PPP UPDATE Duncan Elliott, Programme and Project Partners |
| 10.30am | BUILDING THE ENTERPRISE AND OPPORTUNITY PIPELINE John Rossiter, Programme and Project Partners |
| 10.45am | OUR MATCHMAKER JOURNEY Shawn Ackerlay, William King Construction Mark Sisson, Delkia Nick Robinson, LEL Nuclear |
| 11.00am | MATCHMAKER 3.0 – 2024/25 LOOKING AHEAD Dominic Doig and Ewan Peacock, Solomons Europe |
| 11.30am | GROWING WELL UPDATE Ben Quitman, Solomons Europe |
| 12.00pm – 4.00pm | LUNCH FOLLOWED BY NETWORKING / DISCUSSIONS |

There will be ample chance to catch up with speakers on the issues they cover during the day. We will also have break out rooms available for more discreet discussions.



Please let us know you're coming by contacting Hazel Duhy at hazel.duhy@solomonseurope.co.uk



Thursday, February 29, 2024

Doors open from 10.00am to 4.00pm (buffet lunch included)



**Solomons Europe, Papcastle Depot, Papcastle Road,
Great Broughton, Cockermouth CA13 0LD**
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