

# solomons europe

Accelerated QS Pathway



INVESTORS  
IN PEOPLE

Bronze



RICS®

The  
Building  
GoodEmployer  
Guide 2015



[www.solomonseurope.co.uk](http://www.solomonseurope.co.uk)





A good Quantity Surveyor needs to be great at numbers – dealing with projects which can cost many millions of pounds, but also be able to interpret contracts effectively and make sure they are operated correctly.



# What is a QS?

If you haven't met a Quantity Surveyor before you will probably have no idea what one is, but we like to think of ourselves as the financial guardians of the construction industry. This means we can wear many hats: keeping a tight rein on project finances, whilst advising clients on the specifics of the contract to ensure it is administered effectively and another eye on the programme to make sure the job comes in on time.

## Typical tasks a Quantity Surveyor will carry out are:

- Pricing and budgeting projects
- Sourcing and contracting with Contractors and Subcontractors to build the project
- Finding the most cost effective project solutions for our clients
- Making sure the project is built for the price being paid, and if not, finding out and pricing what has changed and why, to make sure the right person is responsible for any additional cost
- Managing and coordinating contracts for the different jobs on site to ensure the different trades

and disciplines know what they are expected to do and when

- Authorising payments
- Forecasting and managing project cost and progress
- Advising on the right contract to use for specific projects
- Dealing with contractual and legal aspects
- A good Quantity Surveyor needs to be great at numbers – dealing with projects which can cost many millions

of pounds, but should also be able to interpret contracts effectively and make sure they are operated correctly.

So basically being a project based accountant and lawyer all rolled into one!

# Who are Solomons?



Solomons was established in 1998 to provide integrated project support to clients in the process and engineering sector, in the UK and Europe.

Our Contract and Commercial Teams are experienced in the power and energy, utilities, oil and gas, petrochemical, pharmaceutical and renewables sectors, which means we are able to utilise sector expertise to help clients make informed decisions during the currency of their projects.

It is our aim to become integral to our client's teams by showing that we truly care about their projects, – “going the extra mile”, and working to the principle that we should always treat our client's money as if it was our own.



## Our Team

We are a 50 strong team of quantity surveyors and project control professionals providing a broad range of project support services, including:

- Tendering and contract formulation
- Contract administration
- Commercial management
- Financial and cost forecasting
- Dispute avoidance and resolution

We are extremely proud of our dedicated team and the quality of service they consistently provide to our clients – which means we, as a business, take client care very, very seriously.



## Our Ethos

This focus begins at grass roots, with our people, by taking great care in our recruitment, training and onboarding processes to ensure each member of our team shares our company goals and values, which act as our guiding principles.

- Positive about People
- Open and Supportive
- Performance Driven
- Client focused
- Striving for Excellence

# What type of projects do we work on?

We specialise in the following industry sectors:



## Large-scale & complex

Which means we tend to work on large scale, multidisciplinary projects and frameworks. Our work is predominantly in the North of England, but we also work on projects in London and Scotland and further afield if our clients require, providing a wide range of services, including:

- Tendering and contract formulation
- Contract administration
- Commercial management
- Financial and cost forecasting
- Dispute avoidance and resolution

We specialise in the process and engineering sectors, working on major projects throughout the UK. Our EPC Clients include Siemens, GE Alstom, Foster Wheeler, Doosan Power Systems, Jacobs Engineering, Morgan Sindall Arup, Costain Energy, Worley Parsons, Addison, MWH, Imtech, VWS, and Black & Veatch.

We also support Industrial Services and Utility contractors such as Hare, BIS Industrial Services, Cape plc, Redhall Nuclear, Harsco Industrial Services, Hertel, Morrison Utility Services, Balfour Beatty Utility Services, Boulting Group and many others.

We have worked on UK wide process, energy, oil and gas and nuclear sites, at locations including: Sellafield, Fawley, Grangemouth, Immingham, Teesside, Runcorn, South Wales, Aberdeen, Inverness and many more...





Solomons Accelerated QS Pathway is a five year programme which allows you to fast track your path to Chartership, whilst picking up practical project skills along the way.



# How does the Accelerated QS Pathway work?

Solomons Accelerated QS Pathway is a five year programme which allows you to fast track your path to Chartership, whilst picking up practical project skills along the way.

It is a company sponsored development route which means you can achieve the professional qualification of Member of the Royal Institution of Quantity Surveyors – a highly regarded accolade in the industry, but without the debt and level of academic study which is

required when taking the traditional route to qualification.

Our tailored programme is designed to get you practical experience as early as possible, so that at every step of your development pathway you are able to put your learning into practice.

We firmly believe in learning by doing, and so have developed a work based framework with in-house mentorship to help you achieve your career goals quickly and effectively.

Qualifications attained on successful completion of the programme ensure that you receive an industry recognised qualification or accreditation at each stage of your development pathway to support your work based learning progress:

- HNC in Surveying Practice
- Associate of the Royal Institution of Chartered Quantity Surveyors
- Member of the Association of Cost Engineers
- Member of the Royal Institution of Chartered Quantity Surveyors



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**Tailored  
programme  
designed to get  
you practical  
experience**



# 2016 Accelerated QS Pathway

Roadmap to Chartership



## October 2016

Start of the  
Accelerated QS  
Pathway

## Week 1

- Onboarding
- The World of QSing
- Pure Excel

## Week 2

- Excel in Practice
- Work based placement



## NEC3 & Contract Law Focused Training

**April 2017**  
Commence  
UCEM HNC  
Surveying  
Practice

## Weeks 3 & 4 Learning in Practice



## Year 3 Associate RICS Qualification

APC Structured Training  
to achieve MRICS

**Years 4&5**

## Professional Qualification

MACostE achieved  
with 5 yrs experience  
MRICS via Preliminary  
entry route





The role of Quantity Surveyor requires an individual who can be a valued and effective team contributor, often taking on a 'peace keeping' role between the different contract parties and people types on site.



# How can you apply?



To be considered for our Fast Track Advanced Apprenticeship Programme you must have the following skills and qualifications:

- GCSE of min C grade in Maths and English or equivalent
- 2 A level grades at C or above or equivalent
- Full, clean Driving license

You must have a sharp eye for detail and work accurately both numerically and in writing – as effective and accurate communication is essential to manage high value projects and contracts.

The role of Quantity Surveyor requires an individual who can be a valued and effective team contributor, often taking on a 'peace keeping' role between the different contract parties and people types on site.

So a positive outlook and 'can do' attitude are essential, especially where things don't quite go as planned, as can often happen on multi-disciplinary projects.

**In addition, you must be:**

- Keen, enthusiastic and willing to learn
- A motivated and self driven individual
- An excellent team contributor with a friendly outlook and attitude
- A problem solver

Your role as trainee is likely to mean you will be involved in many different projects during your apprenticeship, so you must be happy and willing to travel and work UK wide to support our wider team.

**Starting package consists of:**

- Salary £14,000 pa
- Car allowance £2,000pa
- Fully sponsored training and development plan
- Health Cashplan
- Stakeholder Pension
- Use of company holiday lodge in lake district one week per year
- 25 days holiday per annum plus bank holidays



## Apply in writing

If you think you have what it takes to become a high performing, fast track QS then apply in writing with your CV to :

Victoria.clements@solomonseurope.co.uk

Online @ [www.solomonseurope.co.uk](http://www.solomonseurope.co.uk)

Or in writing to one of our Regional Offices:

### **Cumbria Office**

Solomons Europe Ltd.  
10 Moss End Business Village  
Crooklands  
Cumbria  
LA7 7NU

t: 01539 566000

### **North West Office**

Solomons Europe Ltd.  
Centrix House  
26 Crow Lane East  
Newton-Le-Willows  
WA12 9UY

t: 01925 273330

### **North East Office**

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Hub 2 The Innovation Centre  
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TS25 5TG

t: 01429 874574